



UNIDADE DE GESTÃO DE PROJECTOS ESPECIAIS

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**REPUBLIC OF CABO VERDE
MINISTÉRIO DAS FINANÇAS
UNIDADE DE GESTÃO DE PROJETOS ESPECIAIS**

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – FIRMS SELECTION)**

COUNTRY: CABO VERDE

**PROJECT: STATE OWNED ENTERPRISES RELATED FISCAL MANAGEMENT
PROJECT**

PROJECT ID N°: P160796

Notice Number: EOI - 013-SOEP-UGPE

Date: May 15, 2019

Assignment Title: Technical support to define the privatization strategy and advise during the transaction process/negotiations - EMPROFAC - Empresa Nacional de Produtos Farmacêuticos, SA and INPHARMA - Industria Farmacêutica SA.

1. The Government of Cabo Verde has received from the International Development Association – IDA/World Bank (hereafter named “World Bank”), a credit to fund the state-owned enterprises related fiscal management Project (“the Project”) and intends to apply part of the amount of said credit for Technical support to define the privatization strategy and advise during the transaction process/negotiations - EMPROFAC - Empresa Nacional de Produtos Farmacêuticos, SA and INPHARMA - Industria Farmacêutica SA.
2. The objective of the Project is to strengthen State Owned Enterprises (SOE) related fiscal management.
3. The implementing agency *Unidade de Gestão de Projectos Especiais (UGPE)*, intends to apply parts of the proceeds of this credit to eligible payments under a contract for Technical support to define the privatization strategy and advise during the transaction process/negotiations - EMPROFAC - Empresa Nacional de Produtos Farmacêuticos, SA and INPHARMA - Industria Farmacêutica SA, which this request for expression of interest is issued.
4. The objective of this Consulting Services (“the Services”) is to assist the Government team on the definition of the best privatization model for EMPROFAC. Also to analyze the options considering its shares on INPHARMA, and the impacts of each scenario given the industry’s growth outlook internally and externally and considering all the main aspects of the sector as accessibility, quality and safety. In addition, the consulting firm is expected work closely with the Government representatives, to providing advisory support during the entire process, from the analyses of the scenarios, all this implications proposing mitigation measures, recommendation of the best model, its implementation, preparation of tender documents, evaluations, negotiation, preparation of the draft contract, till the conclusion of the implementation of the approved model. The total duration is estimated in 7 months.



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5. The detailed Terms of Reference (TOR) for the assignment shall be requested at the address e-mail given below, from 8 a.m. until 16 p.m. (local time), during the working day.
6. The UGPE now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. (Relevant material must not exceed 30 pages overall).
7. The shortlisting criteria are: (i) *General experience in State Owned Enterprises (SOE) reforms and privatization*; (ii) *Specific experience in the performance of reforms and privatization of SOE in the pharmaceutical industry* and (iii) *Specific experience in countries with similar conditions of Cabo Verde*.
8. Key Experts will not be evaluated at the shortlisting stage.
9. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.
10. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.
11. **A consultant will be selected in accordance with the Consultant Qualification Selection (CQS) method set out in the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017.**
12. Interested Consultants may obtain further information at the emails address below from 8 a.m. until 16 p.m. (local time), during working days.
Email: Irenalina.b.vicente@mf.gov.cv; Cristino.veiga@mf.gov.cv C/C: Nuno.gomes@mf.gov.cv
13. **Expressions of interest in the English must be delivered in a written form to the address below, or by e-mail the email address below indicated by May 30, 2019, until 15:00 local time.**

Unidade de Gestão de Projetos Especiais

Ministério das Finanças

Attn: Nuno Gomes – UGPE Coordinator

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