



UNIDADE DE GESTÃO DE PROJECTOS ESPECIAIS

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REPUBLIC OF CABO VERDE
MINISTÉRIO DAS FINANÇAS
UNIDADE DE GESTÃO DE PROJETOS ESPECIAIS

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – FIRMS SELECTION)**

COUNTRY: CABO VERDE
PROJECT: STATE OWNED ENTERPRISES RELATED FISCAL MANAGEMENT PROJECT
PROJECT ID N°: P160796

Reference Procurement Plan/Notice Number: EOI - 009-SOEP-UGPE

Date: May 16, 2019

Assignment Title: Technical Support to define the ENAPOR - Empresa Nacional de Administração dos Portos, SA, for the update of the existing business plan, the Asset evaluation, the privatization strategy and strategic advise during the transaction process/negotiation

1. The Government of Cabo Verde has received from the International Development Association – IDA / World Bank (hereafter named “World Bank”), a credit to fund the state-owned enterprises related fiscal management Project (“the Project”) and intends to apply part of the amount of said credit for Technical Support to define the ENAPOR - Empresa Nacional de Administração dos Portos, SA, for the update of the existing business plan, the Asset evaluation, the privatization strategy and strategic advise during the transaction process/negotiation.
2. The objective of the Project is to strengthen State Owned Enterprises (SOE) related fiscal management.
3. The implementing agency *Unidade de Gestão de Projectos Especias (UGPE)*, intends to apply parts of the proceeds of this credit to eligible payments under a contract for Technical Support to define the ENAPOR - Empresa Nacional de Administração dos Portos, SA, for the update of the existing business plan, the Asset evaluation, the privatization strategy and strategic advise during the transaction process/negotiation.
4. The objective of this Consulting Services (“the Services”) – is to assist the Government team in the improvement the proposed approach and implementation of the chosen privatization model for the Ports of Cabo Verde. The consulting firm is expected to work closely with the Government representatives, to provide advisory support during the entire process, from the design to the implementation of the privatization model, taking into account all implications. The consultant will be proposing mitigation measures, recommendations, and assisting in the preparation of tender documents, evaluations, negotiation, preparation of the draft contract, up to the closure of the process. The assignment is expected to take about ten (10) months to complete.
5. The detailed Terms of Reference (TOR) for the assignment shall be requested at the address e-mail given below, from 8 a.m. until 16 p.m. (local time), during the working day.
6. The UGPE now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required



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qualifications and relevant experience to perform the Services. (Relevant material must not exceed 30 pages overall)

7. The shortlisting criteria are:

- (i) *General experience with State Owned Enterprises (SOE) reforms and/or advise for privatization;*
- (ii) *Specific experience in the evaluation of assets, privatization strategic and advice in process for privatization of SOE in the ports and maritime sector;*
- (iii) *Specific experience in countries with similar conditions or context of Cabo Verde;*

8. Key Experts will not be evaluated at the shortlisting stage.

9. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.

10. Consultants may associate with other firms to enhance their qualifications but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

11. A consultant will be selected in accordance with the Quality and Cost Based Selection (QCBS) method set out in the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017.

12. Interested Consultants may obtain further information at the emails address below from 8 a.m. until 16 p.m. (local time), during working days.

Email: Irenalina.b.vicente@mf.gov.cv; Cristino.veiga@mf.gov.cv; Nuno.gomes@mf.gov.cv

13. Expressions of interest in the English must be delivered in a written form to the address below, or by e-mail the email address below indicated by May 31, 2019, until 15:00 local time.

**Unidade de Gestão de Projetos Especiais
Ministério das Finanças
Attn: Nuno Gomes – UGPE Coordinator
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