



## UNIDADE DE GESTÃO DE PROJECTOS ESPECIAIS

### REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – INDIVIDUAL SELECTION)

**COUNTRY: CABO VERDE**

**PROJECT: ADDITIONAL FINANCING (Cabo Verde Access to Finance for Micro, Small and Medium Enterprises AF)**

**PROJECT ID AF N°: P174898**

**Date: July 21, 2021**

**Notice Number: EOI - 014-MSME-UGPE-2021**

**Assignment Title: Senior investment specialist for PRO-CAPITAL**

1. The Government of Cabo Verde has received from the International Development Association – IDA/ World Bank (hereafter named “World Bank”), an additional finance to fund the Access to Finance for Micro, Small and Medium-Sized Enterprises Project (“the Project”). The objective of the Project is to increase access to finance to Micro, Small and Medium Enterprises (MSMEs), and intends to apply part of the amount of said credit for: Recruitment of a Senior investment specialist for PRO-CAPITAL.
2. The objective of this Consulting Services (“the Services”) – is to carry out a diagnosis of all the instruments and procedures in use at PRÓ-CAPITAL in the evaluation of investment projects, and in the monitoring of participated companies and propose their replacement with new models, instruments and procedures that reflect state of the art trends in the analysis of investment projects and follow-up methodologies of participated companies, from a Venture Capital perspective. The assignment is expected to take about two (2) months to complete.
3. The detailed Terms of Reference (ToR) for the assignment shall be requested by email address given below, from 8 a.m. until 4 p.m. (local time), during the working day.
4. The UGPE now invites eligible **individual consultants** (“Consultant”) to indicate their interest in providing this service. Interested individual consultants must provide documentation/information indicating that they are qualified to perform the services: Letter of Interest duly signed and updated Curriculum vitae indicating namely, description of similar assignments, experience, and contact references in similar service is required. (Relevant material must not exceed 30 pages overall).
5. The Individual Consultant shall have the following qualifications:
  - Have a minimum of 10 years of private equity investment experience either in investment funds or private equity societies covering the following matters:
  - Advanced university degree (minimum Master's degree) in Economics, Finance, Financial Engineering, Business Administration, or a related field;



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- Experience in analyzing capital structures associated with Private Equity / Venture Capital transactions;
  - Knowledge of investment fund and private equity financial regulation;
  - In-depth knowledge of related software programs including Risk Analysis;
  - Strong knowledge of theoretical and practical valuation concepts and standards, including invested capital analysis and business valuation;
  - Mastery of the Portuguese language and fluency in a second language (English, or French, or Spanish).
  - Experience working in venture capital and/or banking; Experience in private lending or investment capital;
  - Experience in project evaluation and/or in the development of investment opportunities,
  - Experience in setting up investment funds,
  - Knowledge of financial markets and private sector financing,
  - Ability to work in a multicultural environment
6. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 and 3.21, 3.22 and 3.23 of the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017 and August 2018, November 2020 ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest and eligibility, can be found at website [www.worldbank.org](http://www.worldbank.org)
7. An individual consultant will be selected in accordance with the method for selection of Individual Consultant Selection (ICS) set out in the World Bank's "Procurement Regulations for IPF Borrowers", dated July 2016 and revised in November 2017 and August 2018, November 2020.
8. Interested Consultants may obtain further information in written only through the emails address below from 8 a.m. until 4 p.m. (local time), during the working days.
- Email: [Irenalina.b.vicente@mf.gov.cv](mailto:Irenalina.b.vicente@mf.gov.cv); [madelene.david@mf.gov.cv](mailto:madelene.david@mf.gov.cv)  
C/c: [Nuno.gomes@mf.gov.cv](mailto:Nuno.gomes@mf.gov.cv);
9. Expressions of interest must be delivered by e-mail, in English, and indicating the title of the assignment and the name of the project, by August 05, 2021.

**Unidade de Gestão de Projetos Especiais**

**Attn: Nuno Gomes – UGPE Coordinator**

**Av. China, Edifício Tribunal Constitucional, 3º Andar Chã d'Areia - Cidade da Praia, Ilha de Santiago C.P.Nº 145 - Republica de Cabo Verde**

**Email: [Irenalina.b.vicente@mf.gov.cv](mailto:Irenalina.b.vicente@mf.gov.cv); [madelene.david@mf.gov.cv](mailto:madelene.david@mf.gov.cv)**

**C/c: [Nuno.gomes@mf.gov.cv](mailto:Nuno.gomes@mf.gov.cv)**